

*We inspire and ignite the health of the Inland Empire*



## Vibrant Health Fundraising Cohort (2025 Summer)

### Schedule of Classes\*

Participants selected for the Vibrant Health Fundraising Cohort (2025 Summer) are expected to attend all classes in their entirety, as classes are not recorded and each class provides a foundation for the class to come. Participants are also encouraged to schedule (1) two-hour, individual coaching session with either Lisa Wright or Launa Wilson during September 17 – October 29. Upon completion of the class series, participants will receive a Certificate of Completion from IEHP Foundation and the fundraising coaches.

**Participant Expectation:** In order to meet the class attendance requirement, it must be the same person from the organization attending all classes and completing all homework assignments.

**Time Commitment:** Homework will be assigned for each class and it is anticipated that homework assignments will take approximately 2 hours to complete. In total, considering both homework and class time, participants should anticipate a commitment of approximately 4 hours per week from August – September 2025.

**Class Location:** The first 6 class sessions will take place at the IEHP Community Wellness Center in San Bernardino. The last class will take place at IEHP Center for Learning & Innovation in Rancho Cucamonga.

*Failure to meet the attendance and engagement requirements may result in dismissal of the participant from the program.*

Class	Class Topic(s)	Instructor	Location	Date	Time
1	Case for Support and Fundraising Calendar	Lisa Wright	<b>IEHP Community Wellness Center</b> 805 W 2 <sup>nd</sup> Street San Bernardino, CA 92410	August 6, 2025	1p – 3p
2	Stewardship Matrix, CRM and Website Mini Audit	Launa Wilson	<b>IEHP Community Wellness Center</b> 805 W 2 <sup>nd</sup> Street San Bernardino, CA 92410	August 13, 2025	1p – 3p
3	Portfolio Development	Lisa Wright	<b>IEHP Community Wellness Center</b> 805 W 2 <sup>nd</sup> Street San Bernardino, CA 92410	August 20, 2025	1p – 3p

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4	Tiering Donors and Setting Annual Goals & Accountability Structures	Launa Wilson	<b>IEHP Community Wellness Center</b> 805 W 2 <sup>nd</sup> Street San Bernardino, CA 92410	August 27, 2025	1p – 3p
5	Discovery Visits and Cultivation Visits & Plans	Lisa Wright	<b>IEHP Community Wellness Center</b> 805 W 2 <sup>nd</sup> Street San Bernardino, CA 92410	September 3, 2025	1p – 3p
6	Proposal Development and Ask Role Playing	Launa Wilson	<b>IEHP Community Wellness Center</b> 805 W 2 <sup>nd</sup> Street San Bernardino, CA 92410	September 10, 2025	1p – 3p
7	Proposal Review and Ask Role Playing & Certificate Presentation	Lisa Wright & Launa Wilson	<b>IEHP Center for Learning &amp; Innovation</b> 9500 Cleveland Avenue Rancho Cucamonga, CA 91730	September 17, 2025	1p – 4p

**Coaching Sessions:** Participants will be able to schedule (1) individual two-hour coaching session with either Lisa Wright or Launa Wilson from September 17 – October 29, 2025. A sign-up link will be provided to participants at a later date.

*\*Classes subject to change with advance notice.*